

RESOLUTION 16-79

A RESOLUTION OF THE CITY OF PANAMA CITY BEACH, FLORIDA, APPROVING THAT CERTAIN AGREEMENT WITH PIERCE MANUFACTURING, INC. RELATED TO THE PURCHASE AND ASSEMBLY OF A LADDER TRUCK FOR THE FIRE DEPARTMENT IN THE AMOUNT OF EIGHT HUNDRED FORTY NINE THOUSAND NINE HUNDRED FIFTY DOLLARS AND NO CENTS (\$849,950.00); ADOPTING A BUDGET AMENDMENT FOR THIS PURPOSE; AND PROVIDING AN IMMEDIATELY EFFECTIVE DATE.

BE IT RESOLVED by the City of Panama City Beach, Florida that:


1. The appropriate officers of the City are authorized but not required to execute and deliver on behalf of the City that certain Agreement between the City and Pierce Manufacturing, Inc. relating to the purchase and assembly of a Ladder Truck for the Fire Department, in the basic amount of Eight Hundred Forty Nine Thousand Nine Hundred Fifty Dollars and No Cents (\$849,950.00), with such changes, insertions or omissions as may be approved by the City Manager, whose execution of such agreement shall be conclusive evidence of such approval.

2. The following budget amendment (#24) is adopted for the City of Panama City Beach, Florida, for the fiscal year beginning October 1, 2015, and ending September 30, 2016, as shown in and in accordance with the attached and incorporated Exhibit A, for the expenditure of funds for the purposes stated herein.

3. This Resolution shall take effect immediately upon passage.

PASSED, APPROVED AND ADOPTED at the special meeting of the City Council of the City of Panama City Beach, Florida, this 9th day of June, 2016.

CITY OF PANAMA CITY BEACH

By: 
MIKE THOMAS, MAYOR

ATTEST:


DIANE FOWLER, CITY CLERK

PROPOSAL FOR FURNISHING FIRE APPARATUS

June 01, 2016

Panama City Beach Fire Rescue
17121 Panama City Beach Pkwy
Panama City, FL 32413

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

<u>One (1) 2016 Pierce MFG Enforcer 107' Heavy Duty Ladder Job# 29757</u> <u>per the attached specifications provided to Panama City Beach Fire Rescue.</u>	\$ 863,109.97
<u>Full prepay discounts offered by Pierce MFG on Job # 29757 to be received by</u> <u>June 10, 2016</u>	13,159.97
<u>Delivery date to be late August 2016.</u>	
	Total \$ 849,950.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 3 months after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at City of Panama City Beach, FL.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By: Mark E. Smith
AUTHORIZED SALES REPRESENTATIVE
Mark E. Smith



PANAMA CITY BEACH FIRE RESCUE

MEMORANDUM

DATE: 6/3/2016
TO: JOHN DALY/FIRE CHIEF, MARIO GISBERT/CITY MANAGER
CC: HOLLY WHITE/CFO
FROM: LARRY COUCH/DEPUTY FIRE CHIEF
SUBJECT: LADDER TRUCK

The Fire Department is currently advertising bids for the purchase of a 100' Ladder Truck, which bids are due and will be opened on Wednesday June 8, 2016 at 0900 hrs. The Department anticipates the successful bid to be in the range of \$841,981.41 to \$849,999.00, based on past bids and ongoing and recent conversations with Pierce Manufacturing, who is anticipated to be the sole bidder responding to the advertisement. Staff is requesting the Council approve the purchase of this truck at the purchase price to be confirmed for you at your meeting on Thursday.

Despite a recommendation by the Department to the Council in November 2015 that the City build a new truck over a period of 10-12 months¹, given the loss of our existing truck the Department now recommends the City purchase a truck currently under construction which is anticipated to be completed in August. The City has been advised by Pierce Manufacturing that they have one truck, which meets the bid requirements of RFP#121415 and includes an engine and transmission upgrade that will be completed in August with a purchase price of \$849,999.00. We do not anticipate any changes in the bid for the new truck and hope that we can proceed with the purchase.

This purchase would eliminate any possible issues with our new ISO rating as ordering and building a new truck would take approximately 10 -12 months. If purchased this would also eliminate the need to rent a truck at \$275.00 per day for approximately 365 days (\$100,375.00) as this is the time frame to build a new truck and or refurbish our damaged truck and still be within compliance with our ISO standing. In speaking with Pierce, there are several trucks ahead of ours for repair and it will be at the very least 12-18 months for repairs to be completed on the damaged truck.²

A budget amendment will be necessary to appropriate funds from reserves for this purchase.

For several reasons, time is of the essence in acquiring this truck. Despite the unusual order of events, please do not hesitate to contact me if you have any questions.

¹ Following a presentation to the Council in November 2015, the original RFP #121415, (Ladder Truck) was completed in December 2015 and the Department received one (1) bid from Pierce Manufacturing for \$841,981.41. That bid was not presented to Council for approval and subsequently expired.

² It is unknown if the insurance company will rebuild or total our damaged truck. It has been delivered by flatbed to Pierce in Wisconsin so an inspection with their engineers may be performed. If the truck is totaled, we could place those funds toward the funds used for this purchase. If the truck is repaired, we would like to have Pierce or their designee sell the truck to recoup funding for the purchase of the new truck.

