

RESOLUTION 18-41

A RESOLUTION OF THE CITY OF PANAMA CITY BEACH, FLORIDA APPROVING THE PURCHASE OF ONE 450 K LGP DOZER AND ASSOCIATED EQUIPMENT, FROM BEARD EQUIPMENT COMPANY IN THE BASIC AMOUNT OF \$91,004.50; AND PROVIDING AN EFFECTIVE DATE.

BE IT RESOLVED that the appropriate officers of the City are authorized but not required to accept and deliver on behalf of the City that certain Agreement between the City and Beard Equipment Company, relating to the purchase of a 450K LGP Dozer for the Stormwater Department, in the basic amount of Ninety-One Thousand, Four Dollars and Fifty Cents (\$91,004.50), on substantially the terms and conditions of the quote attached and presented to the Council today, with such changes, insertions or omissions as may be approved by the City Manager and whose execution shall be conclusive evidence of such approval.

THIS RESOLUTION shall be effective immediately upon passage.

PASSED in regular session this 11th day of January, 2018.

CITY OF PANAMA CITY BEACH

By: 

Mike Thomas, Mayor

ATTEST:


Jo Smith, City Clerk



A JOHN DEERE COMPANY

FLORIDA SHERIFFS ASSOCIATION
FLORIDA ASSOCIATION OF COUNTIES
2017-18 Contract for Vehicles and Equipment
Contract Number FSA17-VEH15.0
Spec #34 70HP Dozer w/canopy
Deere 450K OROPS
12-11-2017

Quote for: City of Panama City Beach

Base Unit: Deere 450K w/Canopy Per FSA Spec #34	\$73,620.00
Options From Contract:	
450K LGP LGP Dozer	\$6,365.00
1075/4570 Wide Track 24"	\$3,527.00
7075 Wide Track Dozer Blade	\$3,072.00
9168 Canopy Mounted Lights	\$ 252.00
9450 Rear Screen	\$ 777.00
9345 Rear Hitch	\$ 197.00
Total of items on contract	\$87,820.00
Non-Stated Options @ 25% Discount:	
4670 SC2 Extended Life Undercarriage	\$3,009.00
7975 Hyd. Pump for use w/winch	\$ 443.00
9070 Sample Ports	\$ 286.00
9075 Quick Service Ports	\$ 508.00
Non-Stated Option Total	\$4,246.00
Less: Stated Discount 25%	<u>\$(1,061.50)</u>
Total Optional Equipment Price After Discount	\$3,184.50
Total Machine Price	\$91,004.50

All Purchase Orders shall be made payable to:
Nortrax, Inc.
3005 Hanson Street
Fort Myers, FL 33916

Dave Walsh, Governmental Sales
4042 Park Oaks Blvd, Suite 200 Tampa, Florida 33610
Phone (239) 334-3627 Cell (239) 849-7488



FLORIDA SHERIFFS ASSOCIATION & FLORIDA ASSOCIATION OF COUNTIES

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>70 HP BULLDOZER CANOPY TRACTOR (STANDARD TRACK - WIDE TRACK OPTIONAL) (Specification #34)</u>			
Trekker Group	2018 Case 650M	Western	\$82,550.00
	2018 Case 650M	Western	-- NB --
Trekker Group	2018 Case 650M	Northern	\$78,620.00
	2018 Case 650M	Northern	-- NB --
Trekker Group	2018 Case 650M	Central	\$78,620.00
	2018 Case 650M	Central	-- NB --
Trekker Group	2018 Case 650M	Southern	\$78,620.00
	2018 Case 650M	Southern	-- NB --
<i>Price Extension from FSA16-VEH14.0 - See Ring Power Rollover</i>	2018 Caterpillar D3	Western	-- NB --
	2018 Caterpillar D3	Western	-- NB --
<i>Price Extension from FSA16-VEH14.0 - See Ring Power Rollover</i>	2018 Caterpillar D3	Northern	-- NB --
	2018 Caterpillar D3	Northern	-- NB --
<i>Price Extension from FSA16-VEH14.0 - See Ring Power Rollover</i>	2018 Caterpillar D3	Central	-- NB --
	2018 Caterpillar D3	Central	-- NB --
Kelly Tractor	2018 Caterpillar D3	Southern	\$77,485.00
	2018 Caterpillar D3	Southern	-- NB --
Nortrax, Inc.	2018 John Deere 450K	★ Western	\$73,620.00
	2018 John Deere 450K	Western	-- NB --
Nortrax, Inc.	2018 John Deere 450K	★ Northern	\$73,620.00
	2018 John Deere 450K	Northern	-- NB --
Nortrax, Inc.	2018 John Deere 450K	★ Central	\$73,620.00
	2018 John Deere 450K	Central	-- NB --
Nortrax, Inc.	2018 John Deere 450K	★ Southern	\$73,620.00
	2018 John Deere 450K	Southern	-- NB --



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**70 HP BULLDOZER CANOPY TRACTOR (STANDARD TRACK - WIDE
TRACK OPTIONAL)
SPECIFICATION #34**

2018 Case 650M
2018 Caterpillar D3
2018 John Deere 450K

THE FOLLOWING ITEMS WILL BE FACTORY INSTALLED ON THE BASE VEHICLE/EQUIPMENT TO MEET THE MODEL NUMBER AND BUILD CODES OF THE VEHICLE LISTED.

1. **ENGINE:**

- a. Minimum 4 cylinder 70 Net HP

2. **TRANSMISSION:**

- a. Hydrostatic, infinitely variable speed.
- b. Constantly variable

3. **UNDERCARRIAGE:**

- a. Minimum 5 rollers
- b. Standard grouser minimum of 16"
- c. Top roller, each side

4. **DOZER:**

- a. Minimum 96" wide
- b. Minimum 32" high
- c. Minimum 1.88 cyd blade capacity
- d. Power, angle, tilt (PAT) type blade

DISCLOSURE: THE FLORIDA SHERIFFS ASSOCIATION WORKING IN CONJUNCTION WITH MANUFACTURERS, VENDORS AND DISTRIBUTORS OF VEHICLES/EQUIPMENT DOES THEIR BEST TO ENSURE MODEL NAMES, NUMBERS AND CODES REPRESENT THE LATEST INFORMATION AVAILABLE AT THE TIME THE BID DOCUMENTS ARE PREPARED. IT IS RECOMMENDED THAT YOU CONFIRM THIS INFORMATION WITH THE AWARDED VENDOR REPRESENTATIVE AT THE TIME YOU ARE REQUESTING A CONFIRMING QUOTE.



**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**70 HP BULLDOZER CANOPY TRACTOR (STANDARD TRACK - WIDE
TRACK OPTIONAL)
SPECIFICATION #34**

2018 John Deere 450K

The John Deere 450K purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$73,620.00	\$73,620.00	\$73,620.00	\$73,620.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	450K			
DEALER:	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$73,620.00	\$73,620.00	\$73,620.00	\$73,620.00

Order Code	Delete Options	All Zones
	Downgrade model - specify	NA
	Downgrade model - specify	NA
	Standard track	NA
Non-Specified Options Discount 25% ¹	Standard dozer blade <i>Discount Option. A discount of 25% off manufacturer's current published retail price will be applied to all non-specified factory options, on base units and any optional models.</i> ¹	NA ¹

Order Code	Add Options	All Zones
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Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

JD 450K LGP ¹	Model upgrade - specify <i>Upgrade to John Deere model 450K LGP dozer</i> ¹	\$6,365.00 ¹
JD 550K XLT ¹	Model upgrade - specify <i>Upgrade to John Deere model 550K XLT dozer</i> ¹	\$20,255.00 ¹
JD 550K LGP ¹	Model upgrade - specify <i>Upgrade to John Deere model 550K LGP dozer</i> ¹	\$24,535.00 ¹
1075/4570 ¹	Model upgrade - specify Wide track 24" minimum <i>Add 24" LGP wide track option to John Deere 450K dozer</i> ¹	NA \$3,537.00 ¹
7075 ¹	Wide track dozer blade, PAT <i>Add 124" wide track dozer blade, PAT, to John Deere 450K dozer</i> ¹	\$3,072.00 ¹
5085 ¹	Cab with air conditioning <i>Add enclosed cab with air conditioning</i> ¹	\$11,107.00 ¹
9403/7975 ¹	Winch <i>Winch, power in/power out</i> ¹	\$16,775.00 ¹
9168 ¹	Cab mounted lights <i>Add optional work lights, for use on both cab and canopy equipped dozers</i> ¹	\$252.00 ¹
BYT10165 ¹	Cab mounted sweeps <i>Limb risers/sweeps, for use on both cab and canopy equipped dozers</i> ¹	\$1,452.00 ¹
9168 ¹	Canopy mounted lights <i>Add optional work lights, for use on both cab and canopy equipped dozers</i> ¹	\$252.00 ¹
BYT10165 ¹	Canopy mounted sweeps <i>Limb risers/sweeps, for use on both cab and canopy equipped dozers</i> ¹	\$1,452.00 ¹

VEHICLE:	450K			
DEALER:	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$73,620.00	\$73,620.00	\$73,620.00	\$73,620.00
9450 ¹	Canopy rear screen <i>Canopy mounted rear screens</i> ¹			\$777.00 ¹
9455 ¹	Cab rear screen <i>Cab mounted rear screens</i> ¹			\$995.00 ¹
9345 ¹	Draw bar <i>Draw bar, with pin</i> ¹			\$197.00 ¹
9325 ¹	Heavy duty grille <i>Severe duty grill</i> ¹			\$936.00 ¹
9130 ¹	Radiator sandblast grid			NA
	Optional equipment - specify <i>Engine air pre-cleaner</i> ¹			\$368.00 ¹
9410 ¹	Optional equipment - specify <i>Winch fairlead</i> ¹			\$2,888.00 ¹
9440 ¹	Optional equipment - specify <i>Winch drawbar, with pin</i> ¹			\$784.00 ¹
9380 ¹	Optional equipment - specify <i>Single speed rear window wiper</i> ¹			\$501.00 ¹
AT320934 ¹	Optional equipment - specify <i>Lift cylinder guards</i> ¹			\$175.00 ¹
BYT10166 ¹	Optional equipment - specify <i>Full screens for cab</i> ¹			\$5,760.00 ¹
AT435074 ¹	Optional equipment - specify <i>Full screens for canopy</i> ¹			\$4,795.00 ¹
AT435077 ¹	Optional equipment - specify <i>Tank guard</i> ¹			\$1,843.00 ¹
	Optional equipment - specify			NA
	Optional equipment - specify			NA
	Optional equipment - specify			NA
	Optional equipment - specify			NA
	Optional equipment - specify			NA
	Optional equipment - specify			NA
	Optional equipment - specify			NA ¹
Non-Specified Options Discount 25% ¹	Optional equipment - specify <i>Discount Option: A discount of 25% off manufacturer's current published retail price will be applied to all non-specified factory options, on base units and any optional models.</i> ¹			NA ¹
	Temporary tag			NA
	Transfer existing registration (must provide tag number)			NA
	New state tag (specify state, county, city, sheriff, etc.)			NA
	Maintenance Plan - specify <i>Please call for quote.</i> ¹			NA ¹

VEHICLE:	450K			
DEALER:	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.	Nortrax, Inc.
ZONE:	★ Western	★ Northern	★ Central	★ Southern
BASE PRICE:	\$73,620.00	\$73,620.00	\$73,620.00	\$73,620.00

Maintenance Plan - specify
Please call for quote. ¹

NA¹

5 year/7500 extended powertrain warranty
Please call for quote. ¹

NA¹

Warranty - specify
Please call for quote. ¹

NA¹

Warranty - specify
Please call for quote. ¹

NA¹

FSA Cooperative Purchasing Program



**Contract: FSA17-VEH15.0 Cab and Chassis Truck and
Other Fleet Equipment**

**Contract: FSA17-VEL25.0 Police Rated, Administrative,
Utility Vehicles, Trucks and Vans**

Contract Terms and Conditions

EFFECTIVE DATE
10/13/2017

FLORIDA SHERIFFS ASSOCIATION
Cooperative Purchasing Program
Contract Terms and Conditions Rev 8-4-2017

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Cooperative Purchasing Program

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CITY OF PANAMA CITY BEACH AGENDA ITEM SUMMARY

1. DEPARTMENT MAKING REQUEST/NAME:

Public Works/Paul Casto

2. MEETING DATE:

01/11/2018

3. REQUESTED MOTION/ACTION:

Approve the purchase of a 450K LGP Dozer and associated equipment in the amount of \$91,004.50

4. AGENDA

PRESENTATION
PUBLIC HEARING
CONSENT
REGULAR

5. IS THIS ITEM BUDGETED (IF APPLICABLE)? YES NO N/A
BUDGET AMENDMENT OR N/A

DETAILED BUDGET AMENDMENT ATTACHED YES NO N/A

6. BACKGROUND: (WHY IS THE ACTION NECESSARY, WHAT GOAL WILL BE ACHIEVED)

Staff budgeted a new 450K Dozer for the Stormwater Department. This new Dozer was listed on the Bid Award by the Cooperative Purchasing Program for the Florida Sheriffs Association & Florida Association of Counties (effective Oct 13, 2017 to Sept 30, 2018). We received a quote from Beard Equipment Company, in Panama City, FL that met our specifications in the amount of \$91,004.50 (see attached).

This Dozer is currently budgeted and the proposed expenditure is within budget. Therefore, staff recommends purchasing this Deere 450K w/Canopy LGP Dozer from Beard Equipment in the amount of \$91,004.50.